

July 28, 2026



Dear Byproduct Customers,

We hope this letter finds you well. As we prepare for the upcoming 2026-27 processing campaign year, we would like to share with you important dates and updates to our byproduct offerings.

Slice is scheduled to begin August 13, 2026. Product notifications will be issued in the days following startup to customers with 2026-27 agreements (valid from 8/1/26 - 7/31/27).

For the 2026-27 processing campaign, we will only be offering Standard Sale Agreements. Preferred Agreements will not be available. All customers will be able to reserve products at 7am on a first come, first serve basis.

Standard Sale Agreements are available on the [crystalsugar.com](https://www.crystalsugar.com) Agri-Products webpage. These agreements are in electronic format and require a valid email to complete. We are aware of an issue with the number entered for "number of cards". Please try entering 3 digits, such as "001".

Please keep in mind that to purchase any byproducts in the 2026-27 campaign, your account will need to be in good standing. This means no outstanding balances and having a 2026-27 agreement on file. If you are not receiving product notifications at startup, you likely do not have a 2026-27 agreement on file, or your account is not in good standing.

Pressed pulp and tailings will be available free of charge from campaign startup in mid-August through the end of October 2026. After this period, pressed pulp will be priced at \$5 per ton at all locations. The pricing for wet pulp and tailings is expect to be \$0 per ton at all locations; however, price adjustments for all byproducts will be made as dictated by supply and demand and be posted on the [crystalsugar.com](https://www.crystalsugar.com) Pulp and Tailings webpage.

We appreciate your business and cooperation. Please feel free to contact our Byproducts Team if you have any questions or need further assistance.

Sincerely,

Byproducts Team

Email: byproducts@crystalsugar.com

Phone: 218-236-4320

Links: [Pulp & Tailings | American Crystal Sugar Company](https://www.crystalsugar.com/agri-products/pulp-tailings/)
<https://www.crystalsugar.com/agri-products/pulp-tailings/>