

Dear Drayton Yard Grower,

Over the last several years, prepile in the Drayton Yard has become increasingly challenging for both growers and DTN Yard management. While several factors have contributed to these challenges, we have developed a new Drayton Yard prepile procedure that we believe will significantly reduce some of the challenges.

Under this updated system, growers will receive a defined delivery time frame, clear direction on which prepile quota transfers will and will not be allowed, and—for growers who deliver a high percentage of their acres to the Drayton Yard—the option to participate in either one or two delivery groups. For growers with 75% or more of their acres contracted to the DTN Yard, please let Alysia or Holly know by June 1 of each year if you want to be in 1 or 2 prepile groups. If you decide to be in 2 prepile groups, we will need to know if you want to be in back-to-back groups or if you would like a group or 2 between your groups.

We recognize that any change can bring some initial challenges, but we believe this approach will benefit both growers and the company. The company will be able to plan harvest hours more effectively because we will be able to anticipate weekly truck volumes. Growers, in turn, will be able to plan their prepile more confidently, knowing the number of hours and trucks they will be allotted.

Along with the change in prepile procedures, we have reorganized the delivery groups. This reorganization provides a larger geographic footprint for each group and better aligns grower tendencies to help ensure that each group's total quota is delivered on time. At this point, the proposed groups are only an estimate of where each grower will be; actual weekly factory needs may result in adjustments. Growers at the beginning or end of a group are the most likely to be adjusted, while those in the middle are expected to remain in existing groups.

We also understand that this is our first attempt at correcting a system that has not been working well, and additional adjustments will likely be needed in the future. If you have suggestions for further improvements, please contact your local truck haul committee member, Alysia Boen, Holly Kowalski, or Chad Wardner.

Thank you.

DTN Yard Truck Haul and DTN Yard Management

Blake Johnson, President
218-843-1391

Emma Torkelson, Treasurer
701-520-8076

Brett Christenson
701-520-9840

Tom Grzadzieleski
701-360-1693

Jay Gudajtes
701-520-0545

Nick Osowski
701-360-6425

Alysia Boen
701-520-2621

Holly Kowalski
701-265-2648

Chad Wardner
701-520-0212

Drayton Yard Prepile Procedure

- DTN Yard growers will be split into groups based on the number of weeks of prepile we are planning for. For example, if we expect 6 weeks of prepile, we will have 6 groups of growers. Each prepile group will be given 8 hours per ton of prepile quota they are to deliver. For example, for a 4 TPA quota, we will plan to be open for 32 hours for that group to deliver. For a 6 TPA quota, we will plan to be open for 48 hours during the week. These hours may be adjusted for inclement weather.
- Pre-pile quota must be delivered on the harvest units scheduled dates. If the quota is not delivered on the dates scheduled, the harvest unit will lose its quota. The scheduled dates are subject to change. Weather and actual factory slice rates will affect actual dates.
- If the harvest unit is scheduled to deliver to an outside receiving station at the same time as the DTN Yard, let the DTN Yard management know and deliver to the outside receiving station first. Arrangements will be made for you to deliver your DTN Yard quota.
- Harvest units may use ½ of their allocated 12-hour trucks.
- If more than 75% of a harvest unit's acres are contracted to the DTN Yard, the harvest unit will have the option to be in 1 prepile group or 2 prepile groups.
- If the harvest unit is split into 2 prepile groups, the harvest unit's acres to the Drayton Yard will be split in half, and the quota will be calculated by the number of acres in each prepile group.
- There will be no transferring of quota between prepile groups unless 100% of a harvest unit's quota is transferred to another harvest unit. The harvest unit that gets the quota may use the number of trucks as the original harvest unit is allowed. The partial transfer of quotas will be allowed within a prepile group. For example:
 - Harvest Unit (HU) 1 has 1,000 tons of quota for prepile group 1 and does not want to deliver. HU 2, who is in prepile group 2, can take all of HU 1's quota and deliver that quota during the scheduled time for prepile group 1, with the number of trucks that HU 1 is allowed.
 - HU 1 has 1,000 tons of quota in prepile group 1 and only wants to deliver 500 tons of that quota. HU 3 is also in group 1; HU 1 can transfer the 500 tons of quota to HU 3 and deliver it in group 1. From the previous example, HU 2 cannot have this quota transferred to them since it is a partial transfer, and HU 2 is not in the same group as HU 1.