

March 31, 2026



Dear Byproduct Customers,

We hope this letter finds you well. As we prepare for the upcoming 2026-27 processing campaign year, we would like to inform you of important updates in our byproduct offerings.

For the 2027 processing campaign, we will only be offering standard sale contracts. Preferred agreements will not be available. All customers will be able to reserve products at 7am on a first come first serve basis.

We are pleased to announce that pressed pulp and tailings will be available free of charge from campaign startup in mid-August through the end of October 2026. After this period, pressed pulp will be priced at \$5 per ton at all locations. The pricing for wet pulp and tailings will be determined based on crop size. Price adjustments for all byproducts will be made as dictated by supply and demand and be posted on the Crystalsugar.com Pulp and Tailings webpage.

Agreements will be available on the Crystalsugar.com Agri-Products webpage. Similar to 2025-26, these agreements will be electronic and require a valid email to complete. We plan to post 2026-27 agreements by the end of April.

Please keep in mind that in order to purchase any byproducts in the 2026-27 campaign, your account will need to be in good standing. This means no outstanding balances and having the current year agreement on file.

We appreciate your understanding and cooperation. Please feel free to contact our Byproducts Team if you have any questions or need further assistance.

Sincerely,

Byproducts Team
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Phone: 218-236-4320

Links: [Pulp and Tailings | American Crystal Sugar Company](#)
<https://www.crystalsugar.com/agri-products/pulp-and-tailings/>